

A Guide to the Procurement of Privately Financed Projects

An indicative assessment of the procurement process

Douglas Lamb

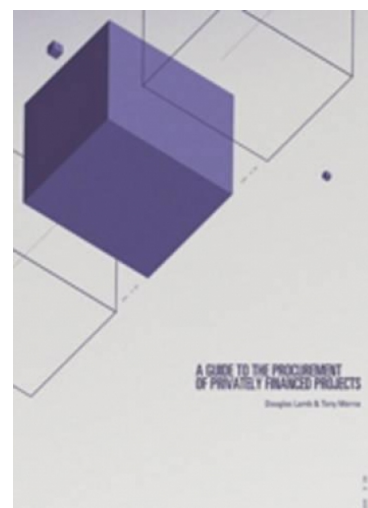
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About the Book

A guide to the procurement of privately financed projects: an indicative assessment of the procurement process outlines the concept of privately financed projects (PFP) that can be used for both public-private and private-private interactions. Utilising models from many countries the guide develops a robust procurement system applicable to PFP and project finance in both the EU and overseas.

This guide provides a systematic approach for the preparation and evaluation of privately financed projects (PFP) and services. It is intended to assist both the 'Principal' (often a public body) and the 'Promoter' (private body) at each phase of the procurement process, from inception through to financial closure. Principals using this guide should be able to adapt the private finance procurement process for their specific organisation and business sector. Moreover, in the case of the promoting organisation, the guide provides an appreciation of the steps that occur and the various processes undertaken and the associated costs of bidding.

A guide to the procurement of privately financed projects: an indicative assessment of the procurement process provides an invaluable understanding of the critical facets involved in PFP and suggests frameworks for developing objective orientated procurement elements.



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